



WILLIAM A. BELL, SR.
MAYOR

CITY OF BIRMINGHAM

FINANCE DEPARTMENT

PURCHASING DIVISION

P-100 CITY HALL
710 NORTH 20TH STREET
BIRMINGHAM, ALABAMA 35203-2227

TELEPHONE (205) 254-2265
FAX (205) 254-2484

J. THOMAS BARNETT, JR.
FINANCE DIRECTOR

RON NICKEL
PURCHASING AGENT

WILLIAM E. CAFFEE
ASSISTANT PURCHASING AGENT

April 27, 2016

INVITATION TO BID #16-29

Sealed bids for metal recycling for the City of Birmingham, a period of one (1) year with month to month extension thereafter upon mutual agreement of both parties, will be received by the Purchasing Agent, P-100 First Floor City Hall, Birmingham, Alabama, until 2:00 p.m., May 23, 2016, at which time and place they will be publicly opened and read.

Bidder's wishing to bid can download the complete solicitation including the specifications and bid form via the internet at www.birminghamal.gov (go to the link titled **Bidding Opportunities**), or by visiting the Purchasing Office at the address shown above, or by calling (205) 254-2265, fax (205) 254-2484 and requesting a copy be mailed to you. Any addenda will be available on the internet. Bidder is responsible for checking the website for addenda until bid opening date. Addenda will be mailed to only those vendors who were provided a copy in person or by mail.

The City follows a policy of nondiscrimination. No contractor with the City should discriminate on the basis of race, sex, religion, or national origin. Failure by the vendor to carry out these requirements is a material breach of its obligations, which may result in its termination or such other remedy as the City deems appropriate.

No bid may be withdrawn for a period of sixty (60) days after the date of the bid opening.

The City reserves the right to reject any or all bids submitted or part of any bid, and to waive any informalities.

Bids must be submitted in a sealed envelope marked, "**SEALED BID – METAL RECYCLING – 2:00 P.M., 5/23/16.**" Bids may be hand delivered to Room P-100 1st Floor City Hall, Birmingham, Alabama, or mailed to City of Birmingham, P. O. Box 11295, Birmingham, Alabama 35202-1295. (**DO NOT MAIL BID TO ROOM P-100 1ST FLOOR CITY HALL**). However bids sent by any express carrier (Federal Express, UPS, Airborne, etc.) must be mailed to 710 North 20th Street and specify delivery to Room P-100, First Floor City Hall.

It is the bidder's responsibility to make sure that his bid is in the possession of the Purchasing Agent on or before May 23, 2016. Bids received after this time will not be considered.


W. E. Caffee, Asst. Purchasing Agent

yc
B.N. 05/07/16

SPECIFICATIONS FOR METAL RECYCLING AT THE NEW GEORGIA LANDFILL

GENERAL:

The City of Birmingham is seeking bids for an annual contract for metal recycling for the City of Birmingham's New Georgia Landfill, Eastern Area Landfill and other potential sites. This contract will consist of the metal goods collected at the landfills and other potential sites. City intends to award to the highest priced responsive, responsible bid submitted.

The proposed contract shall extend for a minimum time frame of one (1) year, with a month-to-month extension thereafter, at the prices originally bid, upon mutual agreement of both parties. This extension phase is not to exceed twenty four (24) months. Prior to the end of the initial contract term or during any extension phase of this contract, the successful bidder(s) shall give the City an advanced thirty (30) days written notice if they wish to terminate the contract.

No bid may be withdrawn for a period of sixty (60) days after the date of the bid opening.

Failure to adhere to any or all terms, conditions and specifications as set forth in the contract may result in the immediate termination of the contract. Should termination occur, the holder of the contract may be declared a "non-responsible vendor". This declaration may result in the rejection of any future bids submitted by the vendor for a period of time to be determined by the City.

Any questions concerning these specifications should be addressed to the Purchasing Division, Phone: (205) 254-2265 – Fax: (205) 254-2484 between the hours of 8:00 a.m. and 4:00 p.m., Monday through Friday.

Successful bidder shall not assign this contract to any other party without prior written approval of the City of Birmingham. Contract shall not be assigned to an unsuccessful bidder who was rejected because he was not a responsive or responsible bidder.

The contract shall become effective from the date noted in the Notification of Award Letter, which will be mailed to the successful vendor.

Bids may be solicited for products included in this contract where immediate/emergency need exists, including large quantities. The decision of the Purchasing Agent as to what constitute a biddable situation shall be final and shall not be construed as a breach of contract.

Contract award covered in this bid document shall be construed under and governed by the laws of the State of Alabama and each party hereto irrevocably agrees to be subject to the jurisdictions of the courts of the State of Alabama.

SPECIFICATIONS FOR METAL RECYCLING AT THE NEW GEORGIA LANDFILL

Bidder (and its employees, agents and any subcontractors) shall not discriminate on the basis of race, color, national origin, or sex in the performance of the services contemplated hereunder. Failure by the bidder to carry out these requirements is a material breach of its obligations, which may result in its termination or such other remedy as the City deems appropriate.

Bidder acknowledges and agrees that, consistent with federal law and City's public policy, it will encourage disadvantaged business enterprise (DBE) participation to the extent permitted by law. A "disadvantaged business enterprise" is a for-profit small business concern (i) at least 51% owned by one or more individuals who are both socially and economically disadvantaged or, in the case of a corporation, in which 51% of the stock is owned by one or more such individuals; and (ii) whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it. In accordance with federal law, a "socially and economically disadvantaged individual" includes African-Americans, Hispanic Americans, Native Americans, Asian-Americans, women, and any additional groups designated as socially and economically disadvantaged by the federal Small Business Administration.

Successful bidder acknowledges and agrees that the City has the right to deduct from total amount of consideration to be paid, if any, to the successful bidder under this agreement all unpaid, delinquent, or overdue license fees, taxes, fines, penalties and other amounts due the City from the successful bidder.

Any bidder who is not currently set up as a vendor in the City of Birmingham vendor file will be required to submit a completed W-9 tax form prior to any bid award. The W-9 tax form may be submitted with your bid or no later than seven (7) working days of receipt of notice of intent to award.

The City of Birmingham must have a copy of the successful bidder's current City of Birmingham business license prior to formal award of contract. Each bidder may submit a copy of his/her license along with his/her bid. However, bidder must provide a copy of his/her current business license no later than 7 working days of receipt of notice of intent to award. Failure to submit the requested information will result in the notice of intent to award being revoked.

Successful Vendor (located in the State of Alabama or located outside of the State of Alabama, but employs one or more employees within the State of Alabama) represents and warrants that it does not knowingly employ, hire for employment, or continue to employ an "unauthorized alien", as defined by the Beason-Hammon Alabama Taxpayer and Citizen Protection Act, Act No. 2011-535 (H.B.56) of the Alabama Legislature, as amended from time to time (the "Act") and that, during the performance of this contract, Vendor shall participate in the E-Verify program as required under the term of the Act. Vendor agrees to comply with all applicable provisions of the Act. As a condition for the award of any contract, Vendor shall provide documentation establishing that the Vendor is enrolled in the E-Verify program, or a signed, written statement that the Vendor does not have a presence (one or more employees) in the State of Alabama. Vendor may submit applicable documentation with his/her bid or no later than seven (7) working days of receipt of notice of intent to award.

SPECIFICATIONS FOR METAL RECYCLING AT THE NEW GEORGIA LANDFILL

Scope of Work: The City is currently operating the New Georgia Landfill, 2800 47th Avenue North, Birmingham, Alabama, 35217, Eastern Area Landfill, 2787 Alton Drive Birmingham AL 35210, and other sites. As metal goods are brought into the landfill area they are set aside, separate from other materials. Metal goods consist of such items as: refrigerators, freezers, washers, dryers, air conditioners, water heaters, stoves, dishwashers, lawnmowers, bikes, metal fencing, pipe, conduit, car parts, engines, etc. In the interest of recycling of such metal goods, it is the intent of the City to offer these metal goods to any interested bidder on a per gross ton (2240 lbs / gross ton), payable to the City, basis. The City is seeking bids from contractors to purchase all metal goods collected at the landfill site for a term of one (1) year and month to month thereafter. All metal goods are sold "AS IS" and the City makes no guarantee as to the amount of metal to be collected under this contract. Any interested bidder may contact Paul Ward, Solid Waste Administrator, phone: (205) 718-3800 to make arrangements to gain access to the area to inspect the type of metal being collected at the site. There is no guarantee that the metal goods currently present at the landfill will be the only types of metal that will be available during the term of the contract. Any bid submitted will be construed as evidence that the bidder has made an on-site inspection and is aware of any and all existing conditions that might affect his bid price.

Only established firms located within the City of Birmingham or Jefferson County, Alabama engaged in the active recycling of metal goods will be eligible for consideration of award. Bidders must provide the physical address of the proposed metal collection site located in Birmingham or Jefferson County.

Any quantity used as an estimated annual volume of metal goods is for evaluation purposes only. The quantity used on the bid form is an estimate only. The City does not guarantee any specific amount of metal goods to be generated under this contract. Bidder is to bid a firm price per gross ton (2240 lbs / ton) for all metal goods.

City is responsible for delivery of all metal goods to the successful bidder. Successful bidder shall generate weigh tickets showing at a minimum loaded truck weight, empty truck weight, net weight of delivery and time of delivery. Vendor shall pay based on net weight for each load. Should there be any legitimate basis for adjustment to load net weight, vendor must provide indisputable evidence to justify the specific adjustment. Failure to pay the load net weight or provide evidence justifying legitimate weight adjustment will be grounds to terminate the contract. **NOTE:** City will weigh loaded and unloaded trucks at City's certified scales located at City's landfill for each load of scrap delivered to vendor's site. All payments are to be made payable to the City of Birmingham and a payment schedule is to be established by the City of Birmingham and the successful bidder to ensure an efficient and mutually agreeable process.

Pricing shall be based on the American Metal Market Scrap Iron and Steel (AMM), Consumer Buying Prices for No. 2 bundles in the Ark/Tenn Border market. Bidder's price shall be the base price as shown on the AMM Price listing less a fixed discount (Ex: No. 2 Bundles Price is \$300.00/gross ton, bidder quotes price based on a discount of 50% which means he (bidder) will pay the City \$150.00/gross ton. If quoted discount is 60%, bidder will pay the City \$120.00/gross ton. If quoted discount is 80%, bidder will pay the City \$60.00 / gross ton.) **NOTE:** Should AMM cease to publish pricing for #2 bundles for Ark/Tenn Border market use the price for #2 bundles for the Chicago market.

For the purpose of this bid, bidders are to use the price of No. 2 bundles as shown on the American Metal Market listing for April 15, 2016. This will insure that all bids are based on the same published base price for evaluation purposes. Each bidder is to provide a dated copy of the price sheet to verify the base price used for their bid was based on the price for April 15, 2016.

After the award is made, the successful bidder shall use the base price for the 15th day of each month to determine the payment price/gross ton to the City for each month, should the 15th fall on a holiday or weekend, the price shall be based on the next following work day. **Example:** For all loads delivered to the successful bidder from April 15, 2016 through May 14, 2016 the base price in effect for April 15, 2016 will be used. **Example:** 6 loads, totaling 12 tons between April 15, 2016 and May 14, 2016 was delivered based on AMM price of \$200.00/gross ton, quoted discount percentage was 70%, amount due the City is \$200.00 less 70% = \$60.00/ton multiplied by 12 tons equals \$720.00. Each load must be billed at the AMM base price in effect at the time of delivery. Successful bidder must provide a current copy of the AMM price sheet effective on the 15th of each month of the contract term. Copy to be emailed no later than the 17th of each month, or the next normal work day if the 17th is on a holiday or weekend, to Paul.Ward@birminghamal.gov and Yolanda.Cox@birminghamal.gov.

BID FORM

William E. Caffee
 Assistant Purchasing Agent
 Birmingham, Alabama

Submitted below is my firm bid for metal recycling for the City of Birmingham for a period of one (1) year with month to month extensions thereafter upon mutual consent of both parties in accordance with your invitation to bid and specifications dated April 26, 2016. Prices quoted are f.o.b. delivered to contractor's local address and I am bidding in accordance with specifications except as listed below.

Approx. Annual Qty.	Description	Unit Price	Extended Total
700	Tons Metal Goods	April 15, 2016 AMM No. 2 Bundle Base Price \$_____ / Gross Ton Less Discount of _____ % Net Price \$_____ /Gross Ton	\$_____
GRAND TOTAL			\$_____

I hereby certify that we do not discriminate in employment of our personnel against any persons on account of race, creed, color, sex, or national origins, and acknowledge and agree that the City encourages minority – and women – owned business participation to the maximum extent possible. This policy includes Historically Underutilized Business Enterprises such as architectural firms, engineering firms, investment banking firms, other professional service providers, and construction contractors as part of the City's business, economic and community revitalization programs.

EXCEPTION TO SPECIFICATIONS:

_____	_____	Date of Bid
_____	_____	Company
_____	_____	Street Address
_____	_____	City State Zip
_____	_____	Post Office Box
_____	_____	Tax ID Number City State Zip
_____	_____	Name (Print or Type) Terms of Payment
_____	_____	Signature Delivery Date
_____	_____	Title Telephone Number
_____	_____	E-Mail Address Fax Number

Bidder acknowledges receipt of _____ addendum (addenda) to this bid package (#16-29)
(0, 1, 2, 3, etc.)

IF AVAILABLE PLEASE SUBMIT COPY OF CURRENT CITY OF BIRMINGHAM BUSINESS LICENSE WITH THIS BID.

INDICATE THE FOLLOWING ADDRESSES IF DIFFERENT FROM ABOVE:

- 1. BID AWARD NOTICE ADDRESS**
- 2. PURCHASE ORDER ADDRESS**
- 3. REMITTANCE ADDRESS (and NAME if different than above)**

SAMPLE

AMM SCRAP IRON AND STEEL PRICES

PRICES EFFECTIVE THURSDAY, MARCH 31, 2016

NOTICE

Due to changes in the dynamics of the Chicago consumer buying price since its inception, AMM is proposing to launch a "Greater Chicago area" market that would run in addition to the consumer price in Chicago. This would be a delivered price in gross tons and include mills that were not constructed when the original Chicago index was created. It could include mills in Indiana, Iowa and other areas that buy material out of Chicago. Please send feedback to lgordon@amm.com.

Scrap Prices Today

Export yard buying price changes were made for: Boston, Philadelphia

CONSUMER BUYING PRICES

Estimated domestic consumer buying prices in US\$/gross ton; delivered mill price.

(a) Appraisal price

NA--Not available

¹Canadian currency; in net tons

	Alabama	Ark/Tenn Border	Chicago	Cincinnati	Cleveland	Detroit	N. Carolina/ Virginia	Philadelphia	Pittsburgh	South Carolina	Youngstown	Hamilton, Ontario ¹	Composites
DATE REVIEWED:	03/03/16	03/04/16	03/04/16	03/03/16	03/04/16	03/03/16	03/04/16	03/03/16	03/04/16	03/04/16	03/03/16	03/04/16	.....
NO. 1 HEAVY MELT	185	185	185	180	173	181	185	165	162	185	170	160	170.67
No. 2 heavy melt	175	.....	175	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
No. 1 bundles	191	190	200	190	202	186	.....	173	172	.....	.....	209	.....
No. 2 bundles *	.....	145	145	.....	.....	.....	.....	90	59(a)	.....	40	.....	.....
No. 1 busheling	209	195	195	200	200	191	198	175	192	198	195	195	195.67
No. 1 industrial bundles	.....	.....	.....	.....	.....	.....	.....	.....	195	.....	.....	.....	.....
Shredded auto scrap	208	200	210	195	205	200	207	190	200	207	195	188	202.00
MACHINE SHOP TURNINGS	60	110	110	95	55	113	75	120	70	75	.....	.....	.....
Cast iron borings	.....	.....	93(a)	.....	.....	.....	.....	.....	55	.....	.....	.....	.....
Cut structural/plate, 2' max	.....	.....	270(a)	.....	.....	.....	.....	250(a)	.....	.....	.....	.....	.....
Cut structural/plate, 3' max.	215	.....	.....	.....	.....	.....	.....	190(a)	197	.....	.....	.....	.....
Cut structural/plate, 5' max.	190	200	200	190	191	195	195	185	184	195	183	179	.....
Foundry steel, 2' max.	.....	.....	180	.....	147	210	.....	235(a)	140	.....	165	.....	.....
Cupola cast	.....	.....	215	.....	70(a)	260(a)	.....	178	175(a)	.....	.....	.....	.....
CLEAN AUTO CAST	.....	.....	250(a)	.....	235(a)	285(a)	.....	213(a)	220(a)	.....	.....	.....	.....
Unstripped motor blocks	.....	.....	170	.....	255(a)	.....	.....	168(a)	295	.....	.....	.....	.....
Heavy breakable cast	.....	.....	160	.....	55(a)	.....	.....	118(a)	135	.....	.....	.....	.....
Drop broken machinery cast	.....	.....	230	.....	183	.....	.....	223	.....	.....	.....	.....	.....
Rail crops, 2' max.	.....	.....	225	.....	318(a)	.....	.....	258	285	.....	.....	.....	.....
Random rails	.....	.....	180(a)	.....	.....	.....	.....	140	205	.....	.....	.....	.....
Steel car wheels	.....	.....	210	.....	220	.....	.....	.....	.....	.....	.....	.....	.....
Rerolling rails	.....	.....	200(a)	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
STEEL (TIN) CAN BUNDLES	.....	.....	185	.....	180	175	.....	.....	154	.....	.....	.....	.....

* Shredders may also be considered consumers for this grade

AMM INDEXES

Ferrous Scrap Export Index (\$/tonne, evaluated 03/30/16)	
HMS 1&2 (80:20) East Coast (f.o.b. New York)	216.50
HMS 1&2 (80:20) West Coast (f.o.b. Los Angeles)	163.00
Shredded Steel Scrap, East coast (f.o.b. New York)	221.50
Midwest Ferrous Scrap Index (\$/gross ton, evaluated 03/10/16)	
No. 1 heavy melt	180.61
No. 1 busheling	193.96
Shredded steel scrap	202.48
MB Iron Ore Index (\$/tonne, evaluated 03/31/16)	
MBIO Index	53.75

DEALER SELLING PRICES

Estimated prices in US\$/gross ton, shipping point dealer yard

	Atlanta	Buffalo	Houston	St. Louis	Montreal ¹
DATE REVIEWED:	03/04/16	03/04/16	03/04/16	03/03/16	03/03/16
No. 1 heavy melt	170	138	137	160	135
No. 1 bundles	.....	.....	.....	175	.....
No. 1 busheling	185	178	157	180	145
Shredded auto scrap	190	183	165	187	270
Machine Shop Turnings	65	58	72	90	60
Cut structural/plate, 5' max.	180	155	162	168	145

EXPORT YARD BUYING PRICES

Estimated prices an export dealer, broker or processor will pay for items delivered to his yard, in US\$/gross ton.

CONSUMER BUYING PRICE TREND

Estimated trends in US\$/gross ton, from prior month

	Houston	Seattle/Portland	Boston	L.A.	N.Y.	Philly	S.F.	Seattle/Portland
DATE REVIEWED:	03/04/16	03/07/16	03/31/16	03/28/16	03/30/16	03/31/16	03/28/16	03/28/16
No. 1 heavy melt	0	0	150	120	165	170	120	120
No. 1 busheling	0	.....	75	90	135	125	85	.....
Shredded auto scrap	0	0	.....	130	.....	.....	135	.....
Machine shop turnings	0	0	.....	75	100	.....	70	60
Mixed cast	0	0	140	.....	175	170	.....	.....
Unstripped motor blocks	0	0	145	125	180	165	130	95
Auto bodies	.....	.....	95	90	135	135	80	105
Cut structural/plate 5' max.	.....	.....	155	130	170	175	130	140

To become a price contributor see "Metal Exchanges" page.

Prices are subject to the disclaimer appearing on the "Metal Exchanges" page.